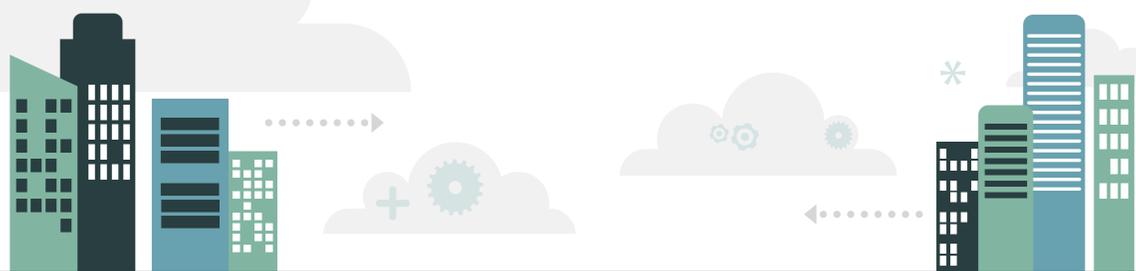


FedRAMP takes the hassle out of cloud adoption.



The promise of greater efficiencies, lower costs, and the ability to standardize disparate IT systems is accelerating the federal government's move to cloud computing. The past 8 years has seen federal cloud spending increase by roughly 80%.¹

80%

But despite the Federal Risk and Authorization Management Program's (FedRAMP) standardization of cloud access and control, cost and compliance challenges remain.

Hidden costs arise.

Initial adoption of cloud computing has been more expensive than anticipated.

The savings seem promising.

In theory, standardizing in the cloud should drive technology costs down.

Infrastructures aren't ready.

A 2018 survey found **67%** of agency legacy infrastructures weren't prepared for cloud migration.²

Agencies staff up.

Cloud complexity has forced some agencies to create new offices dedicated to managing projects.

Cloud service providers (CSPs) face road blocks.

FedRAMP certification requires extra steps that cost agency CSPs more.

+ Agencies take security seriously.

CSPs need to have a systems security plan before certification is even considered.

+ Location is everything.

CSPs must meet the requirements of maintaining US-only clouds.

+ Partners relinquish possession.

CSPs need to accept that the government owns all data in the cloud.

A leaner, meaner FedRAMP process.

New program improvements are simplifying certification for all parties.

\$178M

Costs are falling.

In the past 6 years, FedRAMP has helped avoid an estimated \$178 million in costs.³

9 Months

One size no longer fits all.

FedRAMP Tailored now offers different classifications to simplify certification even further.⁴



Sharing speeds things up.

With authority to operate (ATO) sharing, agencies won't need to start from scratch.

Faster authorization.

Authorization time is being reduced, in some cases by as much as 9 months.⁵

Priority certification.

FedRAMP Connect bumps the most in-demand vendors to the top of the list.

Learn more about FedRAMP certified CSPs, and discover how ServiceNow can automate and accelerate your agency's services.

www.servicenow.com/gov

1. Chris Cornillie, "Three Takeaways from Trump's 'Cloud Smart' Strategy," Bloomberg Government, Oct. 2, 2018, <https://about.bcgov.com/blog/three-takeaways-trumps-cloud-smart-strategy/>

2. MeritTalk, "Cloud Complexity: Navigating the Network Piece of the Federal Cloud Puzzle," Oct. 15, 2018, <https://www.meritalk.com/study/cloud-complexity/?campaign=pressrelease>

3. MeritTalk, "GSA Offers Guidance on Moving to Cloud With FedRAMP," July 23, 2018, <https://www.meritalk.com/articles/gsa-offers-guidance-on-moving-to-cloud-with-fedramp/>

4. MeritTalk, "GSA Offers Guidance on Moving to Cloud With FedRAMP"

5. FedRAMP, "How FedRAMP Transformed JAB Authorizations to take 75% Less Time," March 28, 2018, <https://www.fedramp.gov/how-fedramp-transformed-jab-authorizations-to-take-less-time/>